



WHAT'S NEXT?

You're in good hands. Much like we provide our customers with an interactive personalized service, our acquisition approach is collaborative to take extra care of what **you've built**. Our team of business experts are **here for you** every step of the way to ensure a smooth transition.

HAVE MORE QUESTIONS? LET'S TALK.

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Director of Acquisitions

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1. SIGNED NON-DISCLOSURE AGREEMENT (NDA)

This is an optional step for your peace of mind.

The Non-Disclosure Agreement gives you assurance that our team handles all your information carefully, ethically, and confidentially.

2. PRELIMINARY DATA COLLECTION

To present you with an offer, we need:

- A rent roll of all units including size, price, and occupancy. (You are not required to provide personal tenant information).
- Your three most recent financial statements or a summary of expenses including property taxes, property insurance, utilities, and contract services.
- If on the SiteLink platform, a Management Summary.

3. LETTER OF INTENT (LOI) PRESENTED

Typically presented within 72 hours of completing Preliminary Data Collection, this agreement outlines the intended purchase price, deposit terms, and any other key terms.

Once the Letter of Intent is signed and returned along with your legal counsel's contact information, we proceed to request the Asset Purchase Agreement from our legal team.

You will receive your first deposit within five business days.

4. ASSET PURCHASE AGREEMENT (APA) PRESENTED

This is the formal agreement containing information outlined in the Letter of Intent.

You will work with your legal counsel to finalize the Asset Purchase Agreement.

5. DUE DILIGENCE

This process typically takes 30 to 45 days. We start by conducting initial environmental and building assessments at no cost to you. You will be asked to provide us with business-related documents such as tenant leases and contracts.

Once Due Diligence is successfully completed, we waive conditions, and you will receive your second deposit within five business days.

6. CLOSING

Throughout the Closing process, we work closely with you to ensure a smooth transition. This process takes approximately 30 business days.

You will receive your final payment, typically in cash, on the closing date.